

**TRACK NAME**

Green Building in the Desert - USGBC

**SESSION NAME**

Renewable Energy Financing – Economics of Commercial Solar

**DATE + TIME + ROOM NUMBER**

Saturday Sept 6<sup>th</sup> – 3:00pm – Room 102B

**SESSION DESCRIPTION**

Session is designed to provide decision makers and influencers with a realistic perspective on the economics of commercial solar PV.

A brief introduction to the components that make up the financial return to a solar investor and the basic structure of a 3rd Party Power Purchase Agreement (PPAs are used to fund over 60% of all commercial solar installations in the U.S.). This session is intended for those who are considering the adoption of solar using a PPA/ Solar Services model, as well as, those who intend to write a solar RFP for their organization.

**PRESENTER(S)**

Lee Feliciano – SolEquity, Inc.

**PRESENTER BIOGRAPHY(S)**

Lee has a background in solar PV sales, installation and education. Founded SolEquity in 2007 with the objective of developing expertise related to third-party financing of solar projects in the AZ market. SolEquity has recently signed a Master Agreement with ASU and will be developing 1.6 megawatts of solar PV at ASU's Tempe Campus. This is the largest non-utility owned solar project in AZ.

Undergraduate degree in applied urban geography from Ryerson University (Toronto, Canada) and a joint MBA from the Kellogg Graduate School of Management and Schulich School of Business.

**CONTINUING EDUCATION CREDIT (CEU)**

N/A